

March-21

Consulting for February									
Clients	Sessions	Hours	New	Operating	Hours		Inquiries	Inquiry Hours	
					2021 YTD	2020 YTD			
1	4	5.50	0	1	16.25	27.00	0	0	

Occupancy for October			
Manufacturing		Offices	
Total Leasable Space	25,200	Total Leasable Offices	10
Total Leased Space	22,020	Total Number of Leased Offices	9
Present Occupancy %	87%	Present Occupancy %	90%
Budget Occupancy %	70%	Budget Occupancy %	70%
YTD Performance to Budget \$	\$ 5,467	YTD Performance to Budget \$	\$ 1,284
YTD Performance to Budget %	141%	YTD Performance to Budget %	128%
Number of Tenants	9	Number of Tenants	9

EDA Loan Programs						
Standard Programs	Number of Loans	Original Balance / Committed	Current Balance / Advanced	Amount Past Due	Available to Advance	
Low Doc Notes (Tier I and II)	6	\$ 74,609	\$ 20,773	\$ -		
Improvement Notes	2	63,481	41,011	-		
MIF Flood Recovery	7	441,453	250,236	-		
Land Fund	3	1,347,734	1,328,985	-		
		\$ 1,927,277	\$ 1,641,006	\$ -		
Special Programs						
2019 Forgivable Loans - Exterior	10	\$ 90,050	\$ 33,547		\$ 56,503	
2019 Forgivable Loans - Interior	10	90,000	35,216		54,784	
		\$ 180,050	\$ 68,763		\$ 111,287	