

July-21

| Consulting for June | | | | | | | Hours | | Inquiries | Inquiry Hours |
|---------------------|----------|-------|-----|-----------|----------|----------|-------|---|-----------|---------------|
| Clients | Sessions | Hours | New | Operating | 2021 YTD | 2020 YTD | | | | |
| 3 | 5 | 6.75 | 2 | 0 | 39.50 | 39.00 | 0 | 0 | | |

| Occupancy for June | | | |
|------------------------------|-----------|--------------------------------|----------|
| Manufacturing | | Offices | |
| Total Leasable Space | 25,200 | Total Leasable Offices | 10 |
| Total Leased Space | 22,020 | Total Number of Leased Offices | 9 |
| Present Occupancy % | 87% | Present Occupancy % | 90% |
| Budget Occupancy % | 70% | Budget Occupancy % | 70% |
| YTD Performance to Budget \$ | \$ 11,799 | YTD Performance to Budget \$ | \$ 3,852 |
| YTD Performance to Budget % | 130% | YTD Performance to Budget % | 128% |
| Number of Tenants | 9 | Number of Tenants | 9 |

| EDA Loan Programs | | | | | |
|----------------------------------|-----------------|------------------------------|----------------------------|-----------------|----------------------|
| Standard Programs | Number of Loans | Original Balance / Committed | Current Balance / Advanced | Amount Past Due | Available to Advance |
| Low Doc Notes (Tier I and II) | 7 | \$ 74,609 | \$ 18,322 | \$ - | |
| Improvement Notes | 2 | 63,481 | 40,017 | 2,259 | |
| MIF Flood Recovery | 8 | 441,453 | 244,083 | - | |
| Land Fund | 3 | 1,347,734 | 1,328,985 | - | |
| | | <u>\$ 1,927,277</u> | <u>\$ 1,631,407</u> | <u>\$ 2,259</u> | |
| Special Programs | | | | | |
| 2019 Forgivable Loans - Exterior | 9 | \$ 80,091 | \$ 33,547 | | \$ 46,544 |
| 2019 Forgivable Loans - Interior | 10 | 80,000 | 35,216 | | 44,784 |
| | | <u>\$ 160,091</u> | <u>\$ 68,763</u> | | <u>\$ 91,328</u> |